

**HARMAN INTERNATIONAL
INDUSTRIES, INC.**
8500 BALBOA BLVD.
NORTHRIDGE, CA 91329
TEL: 877-344-4276
FAX: 818.830.8056



CREDIT APPLICATION

Firm Name: _____
DBA: _____
Bill To Address: _____
Ship To Address: _____
Phone Number: _____ Fax Number: _____
E-Mail Address: _____

- AKG®
 Harman Kardon®
 Infinity®
 JBL®

Years in Business: _____ at this location.

Type of Business: Proprietorship Subsidiary of: _____
 Partnership Division of: _____
 Corporation Other: _____

Please list names and home addresses of officers below:

Proprietorship (owner) Partnership (partners) Corporation (stockholders) Other

Name: _____ **Name:** _____

Title: _____ Title: _____

Home Address: _____ Home Address: _____

Phone: _____ Phone: _____

Name: _____ **Name:** _____

Title: _____ Title: _____

Home Address: _____ Home Address: _____

Phone: _____ Phone: _____

Please list five trade references (FAX numbers are required):

Company Name / Contact / Complete Address / Account #	Telephone #	Fax #
1) _____	_____	_____
2) _____	_____	_____
3) _____	_____	_____
4) _____	_____	_____
5) _____	_____	_____

Please list bank references (two if possible):

Bank Name / Complete Address / Contact	Telephone #	Fax #
1) _____	_____	_____
2) _____	_____	_____

Please list all flooring institutions:

	Telephone #	Fax #
1) _____	_____	_____
2) _____	_____	_____

Accounts Payable Responsibility:

Name: _____

Title: _____

Telephone Number: _____

Fax Number: _____

E-Mail Address: _____

Service / Engineering Responsibility:

Name: _____

Title: _____

Telephone Number: _____

Fax Number: _____

E-Mail Address: _____

Sales Information:

Fiscal Year End (Date): _____

Total Sales Last Fiscal Year: _____

Net Worth Last Fiscal Year: _____

Estimated Purchase For This Product Line: _____

Credit Limit Desired: _____

A copy of both your current financial statement and the financial statement for the preceding fiscal year, as prepared by a Certified Public Accountant, which statements must conform to generally accepted standard accounting procedures and be certified by your Chief Financial Officer, must accompany this application.

Are you agreeable to signing a security agreement and the filing of financing statements? _____

Have you signed any security agreements or financing statements with any other suppliers or banks? _____

If "yes," please include copies of such security agreements and/or financing statements and list them below.

Name of Secured Party:	Collateral Covered:
_____	_____
_____	_____
_____	_____

Person to contact with reference to this application:

Name: _____ **Title:** _____ **Telephone #:** _____

FINANCIAL ACKNOWLEDGMENT & RESALE TAX EXEMPTION CERTIFICATE

MUST BE FILLED OUT COMPLETELY

The undersigned has carefully read the foregoing statement (both the printed and written matter), which is, to my knowledge, in all respects complete, accurate and truthful. It discloses to you the true state of my (our) financial condition on the ___ day of _____, 20 __. Since that time there has been no material unfavorable change in my (our) financial condition, and if any such change takes place I (we) will give you notice ASAP. Until such notice is given, you are to regard this as a continuing statement. The figures submitted are not estimated, and they have been taken from my (our) books and records as of the date indicated on the financial statement.

Signed by: _____ Date: _____
(Authorized Member of the Firm)

Title: _____ Witness: _____

Address of Witness: _____

Firm Name: _____

I HEREBY CERTIFY that I hold **VALID SELLER'S PERMIT NO.** _____, issued pursuant to the Sales and Use Tax Law; that I am engaged in the business of selling _____ and that the tangible personal property described herein which I shall purchase from HARMAN International Industries, Inc., will be resold by me in the form of tangible personal property; PROVIDED, however, that in the event that any of such property is used for any purpose other than retention, display or demonstration while holding it for sale in the regular course of business, it is understood that I am required by the Sales and Use Tax Law to report and pay the tax, measured by the purchase price of such property.

Description of property to be purchased: _____

SIGNATURE: _____ Dated: _____

Location: _____ By and Title: _____

Phone: _____ Address: _____

V.A.T. NUMBER

International Customers Only: Value-Added Tax # _____

Title: _____ Witness: _____

Location: _____ By and Title: _____

CREDIT POLICIES

Any and all past-due indebtedness of the undersigned shall bear interest at the rate of 1.5% per month or the highest rate permitted by law. Post-audit deductions will be honored only within 12 months of dealer's fiscal year end. For any check returned to us as uncollectible (NSF), the undersigned will pay a \$25 service charge. The undersigned also agrees to reimburse HIII any legal fees and other costs of collection of such indebtedness. For any merchandise returned for credit, a 20% restocking charge will be deducted from any credit issued. All statements made herein are true and accurate to the best of our knowledge. We authorize HARMAN International Industries, Inc., to make any and all inquiries necessary for action on this dealer application. We hereby indemnify HARMAN International Industries, Inc., and its agents from any liability resulting from their credit survey.

Company Name: _____ Name (please print): _____

Date: _____ Title: _____

Witness: _____ Signature: _____

Rep Company: _____ Rep Salesman Name (please print): _____